

CURRICULUM VITAE
EUROPASS



PERSONAL INFORMATIONS

First name/ Surname	AVRAM LAURENȚIA GEORGETA
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Telephone(s)	0742112676
Fax	0248510256
E-mail (s)	laura.avram@yahoo.com , avram.laurentia@spiruharet.ro
Nationality	Romanian
Birth date	17.11.1974
Sex	Feminin

PROFESSIONAL EXPERIENCE

<ul style="list-style-type: none">• Period	2008 – present
<ul style="list-style-type: none">• The Function or the occupied post• The activities and the main responsibilities	University lecturer, Faculty of Accounting and Financy, Câmpulung Muscel, Spiru Haret Univerity, Bucharest Didactic activity, courses and labs: General Management , Financial Accounting Management, Bussines Ethics, , Bussines in Negotiations, Specialty practice Gardian for the First year/Day/CIG
<ul style="list-style-type: none">• The name and the adress of the employer• Tipe of the activity or the sector of the activity	Faculty of Accounting and Financy, Câmpulung Muscel, Street. Traian, No.2 23, Argeș Education
<ul style="list-style-type: none">• Period	2010 – prezent
<ul style="list-style-type: none">• The function or the occupied post• The activities and the main responsibilities	Chairman of the audit committee from the level of the Faculty of Accounting and Financy , Câmpulung Muscel Coordination of audit activities
<ul style="list-style-type: none">• Name and adress of the employer• Tipe of the activity or the sector of the activity	Faculty of Accounting and Financy ,Câmpulung Muscel, Street. Traian, No. 223, Argeș Researching
<ul style="list-style-type: none">• Period	2004-2007
<ul style="list-style-type: none">• The Function or the occupied post	Assistant Professor, Faculty of Accounting and Financy , Câmpulung Muscel, Spiru Haret University, Bucharest
<ul style="list-style-type: none">• The activities and the main responsibilities	Seminaries: General Management, Financial Accounting Management , Bussines Ethics, Bussines in Negotiations
<ul style="list-style-type: none">• The name and the adress of the employer• Tipe of the activity or the sector of the activity	Faculty of Accounting and Financy ,Câmpulung Muscel, Street. Traian, No. 223, Argeș Education
<ul style="list-style-type: none">• Period	2000 – 2004
<ul style="list-style-type: none">• The Function or the occupied post• The activities and the main responsibilities	Manager Carrying out Management Activities
<ul style="list-style-type: none">• The name and the adress of the employer• Tipe of the activity or the sector	SC SOLO SHOT SRL , Street. Pieței no. 14, Rucăr, Argeș production
<ul style="list-style-type: none">• Period	1993 - 2000
<ul style="list-style-type: none">• The Function or the occupied post• The activities and the main responsibilities	Medical Nurse Medical Activities
<ul style="list-style-type: none">• Numele si adresa angajatorului• tipul activitati sau sectorul de activitate	SPITALUL BOLI CRONICE, Street.Spitalului, Rucăr, Argeș Medical

EDUCATION AND TRAINING

- Period 2014
 - Calification / Obtained degree PhD in economics
 - The main disciplines studied/ professional competence acquired Dimensiunea etică a managementului firmei
 - The name and the tipe of the Institute of the eduation/ Training Provider Academia Română Institutul Național de Cercetări Economice „ Costin C. Kirițescu” București
 - Level in national or international classification Nivelul 5, Doctorand

- Period 2008 - 2009
 - Calification / Obtained degree Master
 - The main disciplines studied/ professional competence acquired Products, Services and financial instruments in European integration
 - The name and the tipe of the Institute of the eduation/ Training Provider Spiru Haret University, Faculty of Financial Management Accountants Bucharest
 - Level in national or international classification Level 5, post graduate

- Period 2005-2066
 - Calification / Obtained degree Master
 - The main disciplines studied/ professional competence acquired Criminal science
 - The name and the tipe of the Institute of the eduation/ Training Provider Spiru Haret University, Faculty of law and public administration , Bucharest
 - Level in national or international classification Level 5,Post Graduate

Specialization Course *Human Resources Manager*, Arrow Trening Center
 Specialization Cours *Project Manager* CNFPA by Prosim Consult, 2011
 Training Course Certificate CNFPA, 2011
 Process improvement Manager course certified NATB by Prosim Consult , 2011
 Developing business ethics – the Academy of economic studies - 2011

SKILLS AND PERSONAL COMPETENCES

LANGUAGE (S) MATERN

ROMANIAN

LANGUAGE (S) FEREIGN (S) KNOWN

Engleză, franceză

Understanding		Speaking				Writing					
Listening		Reading		Participation in the conversation		Oral Speech		Written expression			
B1		B1		B2		B1		B2			
B2		B2		B2		B2		B2			

COMPETENT SOCIAL-ENABLED

- Capacity of interpersonal communication
- The ability to listen
- The capacity for work in a extended program under stress
- Ability of teamwork
- Ability to conflicting situations
- Ability to manage crises.

COMPETENCES AND ORGANIZATIONAL

- Ability to work effectively in the short term, and medium

SKILLS	<ul style="list-style-type: none"> -Capacity of concentration and consolidation of the major problems in resolving their priority -Adaptation capacity according to the interests of the institution and of subjective elements that are new -Capacity argument to their own points of view -The ability to mobilize members of the team in order to deal with the urgent problem of operative -Sizing for cheap price of tasks depending on the training and physical ability and psychic.
COMPETENCES AND COMPUTER USAGE SKILLS	<ul style="list-style-type: none"> -The use, design and presentation of projects with the help of Microsoft Office (Word, editing, spreadsheet and graphics presentations, Excel, Power Point presentation-contents. -Use of operating systems Windows 98, 2000, XP, Vista, Windows 7-use of E -Learning platform Blackboard -Internet use
EXTRA INFORMATIONS DRIVER'S LICENSE	Category B.
EXTRA INFORMATIONS	<p><i>Projects, research and mobility</i></p> <ul style="list-style-type: none"> - participation in a conference held at Harvard University with 3 articles ISI indexed (and later), 2010 -member of the Romanian Association of Marketing -member of the Society of history Secretary license exam session July 2011, February 2012 -publication of 2 notebooks to seminar and 3 books, lecture notes for students at higher frequency, 1 book lecture notes to students without education.

Lect. univ. drd. Avram Laurenția,

PhD Lecturer Avram Laurenția,

A. PUBLISHED ARTICLES

NO.	TITLE OF THE PAPER (in Romanian and foreign language - if necessary) • will mention if the individual participation if the collective will mention all the involved people	APPARITION (YEAR PUBLICATION:, ISSN, CNCISIS)
1.	DETERMINATION OF THE NEEDS, RECRUITMENT AND PERSONNEL SELECTION IN ORGANIZATIONS	2008, JOURNALS OF MARKETING MANAGEMENT studies – research - consulting
2.	THE COMPANY RESPONSIBILITY BESIDE THE SOCIETY	Spiru Haret University, Faculty of Financial Management Accounting Craiova The 2 nd International Conference on Business and Information Technologies. New approaches, 25 October 2008
3.	THE ETHIC – A MODERN WAY TO PREVENT THE ILICIT ACTIVITIES	Angora University of Oradea International Conference on Criminality in the business field, 30-31 October 2008
4.	THE COMMERCIAL ADVERTISING AND THE GLOBALIZATION	Institute of National Economy, Romanian-American University, Conference <i>Innovativeness relationship - Foreign Direct Investment - European Challenges and Opportunities</i> , 16-17 October 2008
5.	THE MANAGERIAL ETHICS B24	Constantin Brâncuși University, Faculty of Economy, Târgu-Jiu, Romania , International Scientific Conference ECOTREND 23 November, 2008
6.	ANALYSING THE PRINCIPAL ELEMENTS WHICH INFLUENCE THE ETHICS IN BUSINESS B34	Constantin Brâncuși University, Faculty of Economy, Târgu-Jiu, Romania , International Scientific Conference ECOTREND 23 November, 2008
7.	APPEARANCE PREMISES AND DEVELOPMENT OF THE RURAL TOURISM IN THE RUCAR - DRAGOSLAVELE AREA	Câmpulung - Muscel Municipal Museum, Session of the Scientific Papers, Twenty-third Edition, History and Culture of Câmpulung - Muscel and surrounding area, Câmpulung Muscel, 25-26 September 2008
8.	RURAL TOURISM IN THE RUCAR-DRAGOSLAVELE AREA. PRESENT AND FUTURE	Câmpulung - Muscel Municipal Museum, Session of the Scientific Papers, Twenty-third Edition, History and Culture of Câmpulung - Muscel and surrounding area, Câmpulung Muscel, 25-26 September 2008
9.	MANAGEMENT AND GLOBALIZATION	JOURNALS OF MARKETING MANAGEMENT studies – research - consulting 3-4/2008 (105-106) ISSN 1222-9105
10.	THE ETHICS OF THE RESPONSIBILITZ IN AFFAIRS	Spiru Haret University, Faculty of Finance and Banking Blaj, Session of the Scientific Papers, 12 December. 2008

NO.	TITLE OF THE PAPER (in Romanian and foreign language - if necessary) • will mention if the individual participation if the collective will mention all the involved people	APPARITION (YEAR PUBLICATION:, ISSN, CNCSIS)
11.	THE ROLE OF THE BANKING SZSTEM IN FIANNING THE FIRM AT A LOCAL LEVEL	Annals of Spiru Haret University Economic Series, Vol. II, Year 8. no. 8, 2008 ISSN 1582-8336
12.	THE MODELS OF THE ETHIC CODES AND THE SPECIFIC OF THEIR APPLYING IN SOME DEVELOPED COUNTRIES IN THEIR INTERNATIONAL BUSINESS	I.S.S.N. 1582 - 6333 2009, B
13.	QUALITY DIMENSION OF THE SOCIAL RESPONSIBILITY OF THE COMPANY TO ACCESS A GRANT	Spiru Haret University, Faculty of Accounting and Finance Câmpulung Muscel 2009
14.	TOURISM EVALUATION IN THE RUCAR DRAGOSLAVELE AREA	2009, IAȘI, ROMANIAN RURAL TOURISM IN THE CONTEXT OF SUSTAINABLE DEVELOPMENT, ISBN 973—702-669-1
15.	TOURISM INDUSTRY MANAGEMENT IN THE RUCAR DRAGOSLAVELE AREA	2009, IAȘI, ROMANIAN RURAL TOURISM IN THE CONTEXT OF SUSTAINABLE DEVELOPMENT, ISBN 973—702-669-1
16.	MANAGEMENT OF ENVIRONMENTAL, COMPONENT OF SUSTAINABLE DEVELOPMENT	2009, BRAȘOV, INTERNATIONAL SYMPOSIUM OF TEACHERS AND EXPERTS "Economic crisis on sustainable development"
17.	COMMUNICATION FORMS IN THE BUSINESS	2009, Sighetu Marmăției, International Conference, European Integration and Development
18.	The Role of the Banking System in Financing the Company Activities. An Analytical Approach Odi Mihaela Zamescu, Laurentia Avram, Robert Dragomir, Lacramioara Hurloiu, Bianca Preda 629-309	AMERICAN CONFERENCE ON APPLIED MATHEMATICS (AMERICAN-MATH '10) The Inn at Harvard Hotel, 1201 Massachusetts Avenue Cambridge, MA 02138, ISI
19.	Model of Production and Marketing in Agricultural Products in the Context of Sustainable Development Braga Viorica, Dragomir Robert, Avram Laurentia, Hurloiu Lacramioara, Naftanaila Cristina 629-306	AMERICAN CONFERENCE ON APPLIED MATHEMATICS (AMERICAN-MATH '10) The Inn at Harvard Hotel, 1201 Massachusetts Avenue Cambridge, MA 02138, ISI
20.	The business from a macro-social perspective	The Annual Internațional Conference in Economics, Informatics and Communications Field The 21st – 22nd of May 2010, Campulung Muscel ISBN 978-973-163-551-4

NO.	TITLE OF THE PAPER (in Romanian and foreign language - if necessary) • will mention if the individual participation if the collective will mention all the involved people	APPARITION (YEAR PUBLICATION:, ISSN, CNCSIS)
21.	The business from a macro-social perspective	ANNALS OF SPIRU HARET UNIVERSITY Economic Series Volume 1 2010, issue 2, 2010 B+
22.	In search of a ethical and effective communication at the company level	National Symposium on <i>Welfare rights - the future of the Romanian economy</i> 20 JANUARY 2011 Spiru Haret University - Bucharest, Faculty of Marketing and International Business ISBN: 978-973-163-609-2
23.	Organizational climate and ethical behaviour at the company level	THE ANNUAL INTERNATIONAL CONFERENCE IN ECONOMICS, INFORMATICS AND COMMUNICATIONS FIELD The May 2011 Câmpulung Muscel ISSN 20683790
24.	Searching for an ethical and effective communication in the firm	INTERNATIONAL SCIENTIFIC CONFERENCE ECO-TREND 2011 November 2011 Targu Jiu, Romania
25.	Ethical business, result of an ethical behavior at a company level	THE ANNUAL INTERNATIONAL CONFERENCE IN ECONOMICS, INFORMATICS AND COMMUNICATIONS FIELD The 25 -26 May 2012 Câmpulung Muscel ISSN 2068-3790

B. INDIVIDUAL RESEARCH

1. Work at the Masters Dissertation (postgraduate study) Products, services and financial instruments in the context of European integration - BUSINESS ETHICS - MANAGEMENT TOOL IN THE FUTURE ECONOMY
2. Essay in preparing the doctoral at the ROMANIAN ACADEMY - VALUES, NORMS, BEHAVIOUR AND MODEL OF THE BUSINESS ETHICS
3. Essay in preparing the doctoral at the ROMANIAN ACADEMY – BUSINESS, CONCEPT, STRATEGY AND COMMUNICATION
4. Essay in preparing the doctoral at the ROMANIAN ACADEMY – ETHICS MANAGERIAL IN THE BUSINESS

BOOKS PUBLISHED

1. FINANCIAL LAW - Seminar notebook – 2006, EUROPRODUCT, ISBN – 973 87711-8-8
2. PUBLIC FINANCE Seminar notebook – 2006, EUROPRODUCT, ISBN – 973-1713-01-8
3. EUROPEAN ECONOMIC AND COMMUNITY LAW – 2006, PARALELA 45, ISBN 973-697-581
4. HUMAN RESOURCE MANAGEMENT - 2008, PARALELA 45, ISBN 978-973-47-0330-2
5. COMPANY MANAGEMENT – 2009 –FUNDAȚIA ROMÂNIA DE MÂINE PUBLISHING HOUSE, ISBN – 978-973-163-335-0
6. GENERAL MANAGEMENT – (course in PT technology) – 2012 FUNDAȚIA ROMÂNIA DE MÂINE PUBLISHING HOUSE – 978-973-163-683-2

Data
04.10.2014

Semnatura
Avram laurentia Georgeta